

Message Text

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73

ACTION EB-11

INFO OCT-01 ARA-11 ADP-00 COME-00 AID-20 SCEM-02 INT-08

CIAE-00 INR-10 NSAE-00 RSC-01 L-03 RSR-01 /068 W
----- 040961

R 112200 Z MAY 73

FM AMEMBASSY QUITO
TO SECSTATE WASHDC 7422
INFO AMCONSUL GUAYAQUIL

LIMITED OFFICIAL USE QUITO 2508

E. O. 11652: N/ A

TAGS: ENRG, BBAK, EC

SUBJECT: MCKEE BID ON PETROLEUM REFINERY

REF: QUITO 0994, 0797

1. GOE MINISTRY OF NATURAL RESOURCES HAS ANNOUNCED THAT FOUR OF THE FIVE COMPANIES WHICH SUBMITTED QUALIFICATION DOCUMENTS ON MARCH 22 FOR CONTRACT TO BUILD THE REFINERY HAVE BEEN QUALIFIED. CEPE ANNOUNCED ON APRIL 16 THAT MARUBENI- JAPAN GAS, CHIYODA CHEMICAL ENGINEERING AND CONSTRUCTION, MCKEE INTERNATIONAL, AND SNAM PROGETTI WERE QUALIFIED. THYSSEN- MANNESMANN OF GERMANY WAS DISQUALIFIED. MCKEE'S LOCAL REPRESENTATIVE, MARCOS GANDARA, INFORMS US THAT THYSSEN WAS DISQUALIFIED BECAUSE OF INSUFFICIENT EXPERIENCE IN REFINERY CONSTRUCTION. ANOTHER RUMOR IS THAT THYSSEN WAS DISQUALIFIED IN RETALIATION FOR THYSSEN'S ACTIVITIES IN PRESSURING GOE INTO ALTERING ITS INITIAL BASIS FOR QUALIFICATION (SEE QUITO 0797).

2. THE FOUR QUALIFIED FIRMS HAVE RECEIVED COPIES OF THE SPECIFICATIONS PREPARED BY UNIVERSAL OIL PRODUCTS AND WILL NOW HAVE UNTIL AUGUST 6 TO STUDY THE SPECS AND PRESENT THEIR BIDS. BIDS SUBMITTED MUST BE ON THE BASIS OF A FIXED PRICE. THE UNIVERSAL OIL PRODUCTS STUDY SPECIFIES A REFINERY WITH A CAPACITY OF FIFTY- THREE

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THOUSAND BARRELS PER DAY. GOE EXPECTS THAT FINAL CONTRACTS WILL BE SIGNED SOMETIME IN DECEMBER AND THAT THE REFINERY WILL BE IN OPERATION MID 1976.

BURNS

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NMAFVVZCZ
<< END OF DOCUMENT >>

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Disposition Action: RELEASED
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Disposition Authority: garlanwa
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Disposition Event:
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Disposition Reason:
Disposition Remarks:
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